

## POTSwap Lease Program

Janus now offers customers the ability to avoid the high costs of equipment ownership by offering leasing plans for our various POTSwaps and accessory kits. Acquiring equipment without the need to purchase new provides a number of attractive benefits. The Janus lease program helps customers meet the demands of their end application with flexible options.

### POTSwap Lease Program Benefits:

- ✓ Low or no CapEx options
- ✓ No hidden Fees
- ✓ Taxes are included
- ✓ No Cost of ownership issues: depreciation, interest, maintenance
- ✓ POTSwap Integration Support
- ✓ Equipment obsolescence Mitigation
- ✓ Single point of contact for support
- ✓ Ongoing Firmware updates
- ✓ Equipment Repair/Replacement Services
- ✓ Technology End Of Life (EOL) Reporting